

## **Ranch Systems LLC acquires Agrilink Telemetry network; becomes largest vineyard telemetry provider in the North Coast wine country**

**NOVATO, CA, USA** – Ranch Systems LLC today announced the acquisition of the Adcon telemetry network owned by AquaSpy Group Pty (previously know as Agrilink Holdings Pty), making Ranch Systems the largest telemetry provider for vineyards in the North Coast wine country of Northern California.

Ranch Systems, providers of a full line of vineyard climate monitoring and irrigation control systems, operates an extensive and growing network of modern cellular mesh telemetry. With the acquisition, Ranch Systems now manages more than 400 weather and irrigation telemetry units throughout Napa, Sonoma, Lake, and Mendocino counties.

“At Ranch Systems we pride ourselves on robust, advanced technology delivered with exceptional customer service; we welcome the opportunity both to continue and improve the support provided to our new customer base,” said Jacob Christfort, President of Ranch Systems. “We have already made significant upgrades to the Agrilink network to increase service quality, as well as providing transition alternatives for customers wishing to update their aging systems to our newer technology options.”

"AquaSpy decided on asking Ranch Systems to take over the existing Agrilink Network in northern California vineyards because of their location, expertise, resources and their commitment to ensuring that our existing customers were well supported." Said Nigel Hennessy, CEO of AquaSpy, Inc. "This deal lets us both use the synergies of both companies to benefit vineyard managers and growers."

“We are pleased that the Ranch Systems acquisition protects our existing investments while giving us access to the latest weather station and irrigation telemetry technologies,” said Allison Tauziet, Winemaker at Colgin Cellars in Napa valley. “Ranch Systems has already integrated the data from our old Adcon devices with our new Ranch Systems technologies so we can easily manage all of our information through one interface.”

Ranch Systems makes wireless equipment and online software that interacts with a variety of sensors to gather and transmit vineyard information to a secure website for easy climate monitoring and irrigation control. Customers can view charts, set custom alerts and triggers, generate reports, and activate valves and equipment online, or they can choose to download information to a spreadsheet for their own calculations. Products include the RS200 mesh telemetry node that has been designed with integrated support for AquaSpy soil moisture probes. The AquaSpy probes plug directly into the RS200 nodes without signal converters or separate power supply. Power is supplied from the integrated solar panel on the RS200 nodes, and the transfer of precise soil moisture data from the vineyard is supported by the Ranch Systems wireless protocols. Furthermore, the Ranch Systems software allows customers to export data to AquaSpy’s AgWise software, as well as any other software, such as spreadsheets.

### **About Ranch Systems LLC**

Ranch Systems is a leading manufacturer of telemetry equipment and real-time software specifically for vineyards and agriculture. Ranch Systems solution areas include weather stations, micro-climate monitoring systems with customizable frost alerts, and complete irrigation control systems. Ranch Systems is based in Novato, California. For more information, please visit [www.ranchsystems.com](http://www.ranchsystems.com).

### **About AquaSpy Group**

AquaSpy designs, produces, and distributes moisture sensors and smart information technology which cuts water consumption, maintains optimum plant health, and improves crop quality and

yield. Formerly AgriLink Group, the company has long been widely known for providing advanced multi-level soil moisture sensors through its C-Probe brand, and recently announced a new generation of probes under the AquaSense and AquaSpy brands. These next generation probes are offered and supported locally by Ranch Systems in the California wine country.